

2024 OPEN STREETS FESTIVAL SPONSOR REPORT





REFLECTIONS

2024 has proven a huge year for transit in Redmond, with the opening of the 2 Line from South Bellevue Station to Redmond Technology Station. It is just the beginning of major transportation changes on the Eastside. Our small but mighty team took on not one, not two, but three major events this year in honor of celebrating light rail.

We kicked off the Spring with a phenomenal opening of the 2 Line Opening on April 27th and over 35,000 people came out to celebrate the new light rail stations. This paved the way for our first ever Overlake Open Streets Festival on Calder Street in front of Esterra Park, a stone's throw from the Overlake Village Station. We celebrated Ride Transit Month in style with over 40 vendors and a stellar lineup of performances, too! It was a fantastic way to highlight the amazing local businesses and community organizations that make the Overlake neighborhood a really special place.

We ended Summer with our largest festival to date at the Downtown Redmond Open Streets Festival in August. We had well over 50 vendors, featuring primarily local businesses and community partners. We leveled up our stage programming this year with incredible performances from Rangeela Dance Studio, School of Rock Bellevue and Who is She?. We had something for everyone, including free fitness classes, and story time with Redmond Library.

Without your trust and sponsorship we couldn't have put on these incredible events.

90+ COMMUNITY PARTNERS, LOCAL BUSINESSES, & VENDORS

2,000+ ATTENDEES

4 BLOCKS OF OPEN STREETS





-YogaSix

PARTNERSHIPS

Move Redmond took a collaborative approach to organizing our Open Streets Festivals by actively engaging with local businesses and youth performers. We recognize the success of such events hinges on community partnership. Local businesses were offered the opportunity to set up food trucks and booths during the festival. We showcased Redmond's multicultural community with diverse performances, including Bollywood Dancing and Taiko Drumming.

We tapped into the talent & creativity of our community's youth from Bellevue School of Rock to provide captivating entertainment throughout the day.

Our continued partnership with the Redmond Library enabled a fun story time session for youth and families, and our long standing collaboration with 425 Fitness and YogaSix brought 5 popular fitness classes for all to our Open Streets Festivals.



2024 Downtown Redmond Open Streets Festival Programming



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IMPRESSIONS & IMPACT

Our team put together a comprehensive communications plan and digital media toolkit for all our community vendors. We also invested sponsorship dollars into advertising for the event, including air time on KUOW and Meta ads.



2024 Open Streets Festival KUOW Website Ad

7.9K

« All Event **Move Redmond Open Streets Festival**

August 17 @ 10:00 am - 3:00 pm

1000





n space, fostering community ties, and promoting active trans ortation in and. Anticipate an even bigger turnout this year, with double the red to last year. We've kicked off our efforts early, and we're thrilled to have you back on bo ers, Briora Ba

Join us for the Downtown Open Streets Festival as we mark its triumphant return for the fourth consecutive year! Save the date: Saturday, August 17, from 10:00 am to 3:00 pm. This time, we're taking over 161st Ave NE and Cleveland Street with a

ant mix of vendors, performers, and activities, all in the spirit of embracing

- umba sessions, School of Rock Bellevue, a roller skate dance extravaganza, and Culinary delights from local vendors, including be uri Indian Cuisine
- uding a Bike Rodeo, a ride-through bike wash
- avoir invitair cushe. Arts and crafts galore for all ages to enjoy. Exciting biking experiences, including a Bike Rodeo, a ride-th nd giveaways of helmets. Opportunities to grab ORCA cards, learn about public transp of discuss D Redenation and internation
- d's new light rail co

58K META POST REACH

524K KUOW IMPRESSIONS

KUOW ON AIR SPOTS

WEBSITE VIEWS

2024 Open Streets Festival Experience Redmond event promotion



SPONSORSHIP PROMOTIONS

Sponsors were promoted using a multifaceted approach to enhance their visibility & impacts; maximizing their return in investment & contribution to the overall success of the festival.

Social Media

All Sponsors received personalized shoutouts on various social media platforms. Sponsors were showcased before, during, and after the festival.

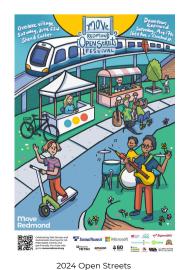


Printed Materials

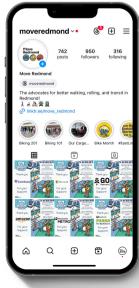
Sponsors received extensive coverage through printed materials, catering to different formats & audience touch points such as large banners, posters, programming schedules and more.

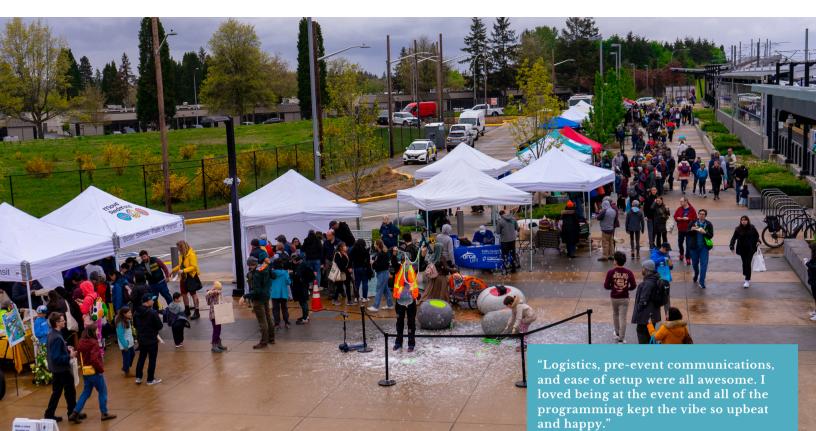
Throughout the Festival

Sponsors were provided with 10x10 exhibition spaces to engage with community members. Sponsor logos were prominently displayed on stage, acknowledging their role in making the festival possible.



Festival Poster





- Sound Transit Community Engagement Specialist

VISION FOR 2025

In 2025 the Downtown Redmond Link Extension will open in Spring, and Move Redmond wants to leverage the opening of light rail to celebrate the incredible investments the city has made to improve access to light rail through trails. **We envision combining the opening of the light rail station with a twist on our Open Streets Festival to highlight the power of trails to transit!**

Move Redmond will bring together community partners, local businesses and talented performers and artists to celebrate the powerful nexus of using trails to access transit. Our team plans to bring together a steering committee to shape both the opening of light rail and the Open Streets Festival, and put on an amazing celebration of Redmond.

This event would highlight vendors along the Redmond Central Connector Trail that directly serves Downtown Redmond Station and will connect to the Eastrail. We would also activate 164th street between 76th and Cleveland Street directly in front of the station. The Signals installation would be home to a main stage with performances and music.

Please help us achieve this vision by continuing sponsorship of Move Redmond's Open Streets Festival: Trails 2 Transit



Move Redmond 2 Line Opening - Overlake Village Station

PREMIER SPONSORSHIP TIERS



\$100K Open Streets Title Sponsor

- Company Name in Title used in all promotions of event
- Company Name included in Radio Ad Copy
- Stage named after organization
- Opportunity for custom activation
- Logo printed on all custom giveaway
- Opportunities to support local performers
- Employee & group volunteer opportunities
- Larger logo printed on all collateral and event maps
- Larger Size Logo on printed materials
- Logo on stage banner
- Logo on all printed posters
- Customized "Thank You" promotion on social media
- 10x10 space at event
- Logo on shareable video

\$50K Open Streets Festival Presenting Sponsor

- Stage named after organization
- Opportunity for custom activation
- Logo printed on all custom giveaways
- Opportunities to support local performers
- Employee & group volunteer opportunities
- Larger logo printed on all collateral and event maps
- Larger Size Logo on printed materials
- Logo on stage banner
- Logo on all printed posters
- Customized "Thank You" promotion on social media
- 10x10 space at event
- Logo on shareable video

\$25K Open Streets Partner Sponsor

- Opportunity for custom activation
- Logo printed on all custom giveaways
- Opportunities to support local performers
- Employee & group volunteer opportunities
- Larger logo printed on all collateral and event maps
- Larger Size Logo on printed materials
- Logo on stage banner
- Logo on all printed posters
- Customized "Thank You" promotion on social media
- 10x10 space at event
- Logo on shareable video

SPONSORSHIP

\$15K Open Streets Champion

- Employee & group volunteer opportunities
- Larger logo printed on all collateral and event maps
- Larger Size Logo on printed materials
- Logo on stage banner
- Logo on all printed posters
- Customized "Thank You" promotion on social media
- 10x10 space at event
- Logo on shareable video

\$3k Open Streets Supporter

- Larger Size Logo on printed materials
- Logo on stage banner
- Logo on all printed posters
- Customized "Thank You" promotion on social media
- 10x10 space at event
- Logo on shareable video

\$1,000 Move Redmond Supporter

- Customized "Thank You" promotion on social media
- 10x10 space at event
- Logo on shareable video



Support these Community Events. Get in Touch!

Reach out to Kelli Refer at <u>Kellir@moveremond.org</u>

\$6,000 Open Streets Advocate

- Larger logo printed on all collateral and event maps
- Larger Size Logo on printed materials
- Logo on stage banner
- Logo on all printed posters
- Customized "Thank You" promotion on social media
- 10x10 space at event
- Logo on shareable video



Reach out to Kelli Refer at <u>Kellir@moveremond.org</u>

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SPONSORSHIP	TIEF	IERS SU	SUMMA	ARY			
Sponsor Level	\$100K Title Sponsor	\$50K Presenting Sponsor	\$25K Partner Sponsor	\$15K Champion Sponsor	\$6K Open Streets Advocate Sponsor	\$3K Open Streets Supporter	\$IK Move Redmond Supporter
Logo on shareable Video	×	×	×	×	×	×	×
10x10 Exhibition Space at event	×	×	×	×	×	×	×
Customized "Thank You" Promotion on Social Media	×	×	×	×	×	×	×
Logo on all printed posters	×	×	×	×	×	×	
Logo on Stage Banner	×	×	×	×	×	×	
Larger Size Logo on Printed Materials	×	×	×	×	×		
Larger Logo printed on all collateral and event maps	×	×	×	×			
Employee & group volunteer opportunities	×	×	×	×			
Opportunity to support local performers	×	×	×				
Logo printed on all custom giveaway s	×	×	×				
Opportunity for custom activation	×	×	×				
Stage Named After Organization	×	×					
Company name included in Radio Ad Copy	×						
Company Name in Title used in all promotions of event	×						